

| <b>Service Levels</b>  | <b>Flexible</b>  | <b>Starter (0.75%)</b>   | <b>Premium (1%)</b>   | <b>Enterprise</b>   |
|--|--|--|---|---|
| <b>Suitable for:</b>   | Clients who require a one-off service with no further contact from either the administrators or adviser. | Clients requiring a light touch service with low-level contact from the adviser.   | Clients requiring a more involved service, with more contact with your adviser. | Clients requiring more complex Estate, Tax & Retirement Planning. |
| <b>Minimum &amp; Maximum Ongoing Fees</b>  |  | <b>Minimum £500 per annum and Maximum £5,000 per annum.</b>  | <b>Minimum £1500 per annum and Maximum £5000 per annum.</b>                     | <b>Fixed at £5000 per annum.</b>                                  |
| <b>Suitability Assessment (updated fact find, attitude to risk, capacity for loss, change in circumstances).</b> We will issue you a report following our annual review which will confirm the results of our assessment and if relevant any updated recommendations | N/A  | Review to be carried out by post via the administration office. If any additional advice is required a fee will be payable to the adviser making the recommendation (see below for provider/fund switch) | ✓   | ✓   |
| <b>Annual Statement &amp; Performance Report, Review of Funds</b>  | N/A  | ✓  | ✓   | ✓   |
| <b>Face to Face Meeting</b>  | N/A  | <b>Every 3 years</b>   | <b>Annually</b>   | <b>Annually</b>   |
| <b>Online access for portfolio valuation</b>   | N/A  | ✓  | ✓   | ✓   |
| <b>Access to the Administration team should you need to in the meantime</b>  | N/A  | ✓  | ✓   | ✓   |
| <b>Access to your adviser should you need to in the meantime.</b>  | N/A  | ✓  | ✓   | ✓   |
| <b>This may include advice regarding planning for or imminent retirement, cashflow modelling, accessing funds efficiently, additional investments, Tax Planning, IHT Planning &amp; Protection</b>   | N/A  | Chargeable event minimum of £750 and Maximum of £1,250.  | ✓   | ✓   |
| <b>Provider Switch</b>   | N/A  | Chargeable administration event of £150.   | ✓   | ✓   |
| <b>Implementation of Fund Switches</b>   | N/A  | Chargeable administration event of £95 per fund.   | ✓   | ✓   |
| <b>Pension Projections &amp; Targets</b>   | N/A  | ✓  | ✓   | ✓   |
| <b>Additional Investments</b>  | N/A  | Subject to our standard initial fees minimum and maximum apply.  | ✓   | ✓   |
| <b>Retirement Planning Advice, Crystallisation, Withdrawals</b>  | N/A  | Chargeable event for administration of £95.  | ✓   | ✓   |

|   |     |   |                                    |  |
|---|-----|---|------------------------------------|--|
| <b>Tax Planning and implementation</b>  | N/A | Chargeable administration event of £95. | ✓                                  | ✓  |
| <b>Intergenerational Planning, Wills, Lasting Powers of Attorney &amp; Estate Property Trusts</b>       | N/A | Subject to standard initial costs.      | Subject to standard initial costs. | A discount of 10% of standard initial costs. |
| <b>Free Financial Review for your Children</b>  | N/A | N/A                                     | N/A                                | ✓  |
| <b>Free Mortgage Advice</b>   | N/A | N/A                                     | N/A                                | ✓  |
| <b>Discounted Mortgage advice for your dependants (50%)</b>   | N/A | N/A                                     | N/A                                | ✓  |
| <b>Discounted Accountancy fees</b>  | N/A | N/A                                     | N/A                                | ✓  |
| <b>WHAT I'VE GOT AND WHERE I KEEP IT (Includes storage box and option to upload to a secure portal)</b> | N/A | £10 per box or two boxes for £15.       | £10 per box or two boxes for £15.  | ✓  |
| <b>Cashflow Modelling</b>   | N/A | Chargeable administration event £95.    | ✓                                  | ✓  |
| <b>Dealing with Assets on Death</b>   | N/A | £1,250                                  | ✓                                  | ✓  |